

## **SAFAL<sup>TM</sup> ERP**

### **FACT SHEET, MARCH 2007**

#### **A New Solution for a Changing Business Environment**

The SAFAL<sup>TM</sup> ERP application is the market-leading enterprise software suite that provides organizations with a proven foundation to improve performance, support growth, lower operating costs and achieve operational excellence. Powered by the Microsoft Visual Studio .Net platform, the company's enterprise-class service-enabled application platform, the latest release of SAFAL's flagship enterprise resource planning (ERP) application addresses the core business requirements of midsize companies and large organizations including financial management and human capital management, procurement and logistics, product development and manufacturing, as well as sales and service. With SAFAL ERP, enterprises can achieve superior performance in all areas of their organization, adapt quickly and cost-effectively to changing requirements, and deliver business insight broadly to information workers throughout the organization. SAFAL ERP also includes robust analytics and rich functionality to address the requirements of more than 25 industries.

In an effort to keep up with rapidly-changing business requirements, the latest release of SAFAL ERP includes over 300 functional enhancements for finance, human capital management (HCM), operations and other essential corporate functions. The application is built to address and adapt to industry-specific needs and is designed to empower an organizations' workforce to be highly productive, make better decisions and take actions that improve business performance.

#### **Business Benefits of SAFAL ERP**

##### **SAFAL ERP Helps Organizations Maximize Workforce Potential**

People are the most important asset of any organization. SAFAL ERP enables organizations to support their people, maximize their talents and do so at a lower cost than ever before. SAFAL ERP helps organizations manage their human capital management processes with contemporary strategies and systems. Supporting organizations in significantly increasing workforce potential will continue to be a primary objective in further development of SAFAL ERP. Today, it provides a very rich set of integrated talent management capabilities that help improve organizational insight of talent and help align human resources (HR) executives on best-practice hiring and training strategies. SAFAL ERP supports organizations in their efforts to lower HR costs by enabling them to establish HR shared service centers. Via shared services, organizations can automate and standardize core HR processes, improve the quality and responsiveness of their HR departments, as well as enable worldwide access to HR services. The shared services framework is complemented by analytics capabilities to help organizations measure the performance and effectiveness of their HR teams and help HR teams demonstrate their strategic and bottom-line value to the organization. This foundation provides a solid basis for organizations in all industries worldwide to address the changing needs and strategic objectives for human capital management.

##### **SAFAL ERP Enables Financial Transformation**

Today's complex global businesses need to reduce administrative costs, streamline manual processes and improve internal controls. The new general ledger functionality in SAFAL ERP helps organizations reduce costs by eliminating the need to manage multiple ledgers, automating reconciliation processes, reducing manual processing and associated user errors. The SAFAL<sup>TM</sup> ERP application helps increase collaboration with customers and suppliers through streamlined invoicing and payment processes. The SAFAL<sup>TM</sup> Supply Chain Management set of applications automates core invoice, payment and collections processing. It helps companies enhance cash flow and working capital management through integrated electronic billing, credit and collection management and treasury and risk management solutions. SAFAL<sup>TM</sup> ERP also supports the heightened focus on profitability analysis with integrated corporate performance management solutions. Integrated analytic solutions provide powerful data analysis capabilities that turn raw data into powerful information that helps improve decision making.

### **SAFAL ERP Is Industry-Ready**

Organizations using SAFAL™ ERP benefit from SBS's more than 10 years of expertise in developing, implementing and supporting tailored solutions for more than 25 industries. Industry-specific capabilities in SAFAL ERP enable organizations to innovate and adapt to changing industry requirements with greater speed and at lower cost through simplified configuration and administration. Enhanced by industry-specific features and best practices, SAFAL™ ERP helps companies to reduce total cost of ownership, achieve a faster return on investment and benefit from a more flexible IT infrastructure.

### **SAFAL ERP Is an Enterprise Application Platform that Responds to Process Innovation**

The latest SAFAL™ ERP application provides customers with a cost-effective and evolutionary path to the industry's first service-enabled suite of enterprise applications. Recently, SAFAL™ announced that all new functional enhancements to SAFAL™ ERP through 2010 will be made available as extensions to SAFAL™ ERP in a series of optional enhancement packages. Customers can choose new capabilities that best meet their specific business requirements, thus eliminating the need to continually upgrade their systems to take advantage of the newest technology and enhancements. SAFAL™ is the first and only enterprise software provider to use enterprise service-oriented architecture to benefit customers by transforming the way they consume new features and functionality. It also benefits the SAFAL partner ecosystem by providing them with a stable platform for innovation.

## **Key Capabilities of SAFAL ERP**

**Self-services and roles in SAFAL ERP.** SAFAL ERP significantly improves organization performance and user productivity by providing self-service functionalities and support for various roles, such as:

- **Manager self-services.** Helps managers identify, retain and reward top performers; manage employees and budgets proactively; and make better management decisions without involving significant administrative time and effort.
- **Employee self-services.** Enables employees to create, view and modify personal data using multiple technologies. In addition, employees can manage tasks that were previously handled by other departments, such as updating personal information or planning travel.
- **Centralized employee interaction support.** Provides organizations with an integrated solution to support an employee interaction center—a central point of contact that enables employees to interact with their employer more efficiently. Employees have access to a single, unified source of information, while HR staff can easily access the information and tools they need to handle requests
- **Roles support.** The self-services portfolio in SAFAL ERP has been expanded to include a wide variety of new roles in the areas of human capital management, financials, operations and analytics, such as business unit analyst, plant manager or compensation specialist.
- **Performance management.** SAFAL ERP offers comprehensive analysis, forecasting and reporting tools that support human capital management, financial and operations processes. With SAFAL ERP organizations can implement strategies quickly and successfully, as well as manage business performance throughout the entire organization. It also supports integrated business planning, performance monitoring, business consolidation and effective stakeholder communication.
- **Financial analytics.** Helps organizations define financial targets, develop a commensurate business plan and monitor costs and revenue on execution.
- **Operational analytics.** Facilitates the compilation of detailed operations reports, as well as informed operational decision-making.
- **Workforce analytics.** Provides data analysis and reporting tools to analyze and optimize workforce performance, implement and monitor corporate strategy and evaluate how various scenarios may affect business goals.

**SAFAL ERP Financials.** SAFAL ERP delivers a comprehensive solution for enterprise-wide financial management:

- **Financial and management accounting.** New general ledger functions support legal financial reporting, managerial and segment reporting, international accounting standards, parallel ledgers, profit center maintenance, allocations, and planning.
- **Financial supply chain management.** Credit, collections, dispute resolution, electronic invoicing, electronic payments, in-house banking, cash, treasury, and risk management can be integrated as one seamless set of processes to help you improve control of working capital and cash flow.
- **Treasury, cash and in-house cash management.** Execute hedging transactions to reduce financial risk of corporate transactions, improve visibility of cash flows and structure internal payment structure to reduce float and improve use of working capital.
- **Financial controls and audit support.** An internal audit information system, deep system controls for financial reporting and accounting enable customers to streamline their entire approach to corporate governance. This can greatly reduce the administrative cost of complying with current and emerging financial reporting standards.

**SAFAL ERP Human Capital Management.** SAFAL ERP delivers a comprehensive solution for human capital management:

- **Talent management.** Enables customers to support their people during every phase of their employment—from recruitment through training, development, and retention. A unified view of available talent worldwide enables customers to accurately evaluate and optimize their resources. As a result, SAFAL ERP HCM helps customers to acquire, develop and deploy talent more rapidly and flexibly.
- **Workforce process management.** Workforce-related processes such as employee administration, organizational management, time management, benefits, payroll, and legal reporting can be standardized and consolidated onto a single platform to help ensure adherence to local regulations and laws. The solution supports current legal regulations in many countries worldwide.
- **Workforce deployment.** Project teams can be created based on skills and availability. The solution enables customers to monitor progress on projects, track time, and analyze results for strategic decision making.

**SAFAL ERP Corporate Services.** SAFAL ERP helps organizations to reduce costs and streamline internal processes:

- **Real estate management.** Manages every stage of the real estate portfolio life cycle, including property acquisition and disposal, portfolio management, technical management of building operations and maintenance, and investment controlling and reporting.
- **Enterprise asset management.** Manages the complete life cycle of an asset, including the specification and design phase, the build phase supported by procurement activities, the operational phase supported by maintenance activities, and the disposal phase.
- **Project and portfolio management.** Identifies, selects, prioritizes, and manages a portfolio of projects of any kind, including R&D projects, enterprise IT projects, or professional-service delivery projects. Key performance indicators for budgets, schedules, and staffing can be tracked.
- **Travel management.** Supports and optimizes processes from travel requests and approvals through planning and reservations, travel expense management and analytics.
- **Environment, health and safety compliance management.** Performs product safety management, hazardous substance and dangerous goods management, and waste and emissions

management. The application helps companies manage product compliance, industrial hygiene and safety programs, as well as occupational health programs.

- **Quality management.** Controls and maintains quality and reacts quickly when unexpected issues arise throughout the product life cycle.
- **Global trade services.** Manages all complexities of international trade activities, including regulatory compliance, interactions with customs, and management of risk.

**SAFAL ERP Operations.** SAFAL ERP offers an extensive solution to help companies achieve operational excellence by gaining agility and speed in operations.

- **Procurement and logistics execution.** Enables customers to manage end-to-end procurement and logistics business processes for complete business cycles, from self-service requisitioning to flexible invoicing and payment. SAFAL ERP Operations can also help optimize the physical flow of materials.
- **Product development and manufacturing.** Supports the entire life cycle of product development and manufacturing. The application performs production planning, manufacturing execution integrated with shop-floor systems, product development, and life-cycle data management in a wide variety of industries.
- **Sales and service.** From selling products and services, to managing professional-services delivery and internal processes such as calculating incentives and commissions.

## **SAFAL ERP and Enterprise SOA**

SAFAL helps customers leverage the power of business-driven, service-oriented approach to software architecture. SAFAL ERP lays the foundation for new cross-functional business processes, helping businesses gain the flexibility to sense and respond to market changes and continuously align their operations with evolving market demand. As the enabler of enterprise SOA, SAFAL ERP combines software applications and the underlying software infrastructure, allowing customers to expose and fully leverage Web services for maximum flexibility.

SAFAL ERP is already delivering enterprise service-enabled processes such as invoices in electronic bill presentment and payment; recruiting and enterprise learning; shop-floor integration; process collaboration via Collaboration Folders (cFolders); radio frequency identification (RFID) in inventory and warehouse management; document exchange in self-service procurement and requisition; collaborative project management; and supplier collaboration in the area of procurement.

SAFAL ERP serves as a stable business process platform on top of which the enhancement packages will enable continuous business innovation. This evolved delivery model makes it simpler and faster for customers running SAFAL ERP to adopt new product functionality, industry-specific features and enterprise services. It also shields customers from the complexity of multiple upgrades and improves return on investment (ROI) by providing a single, stable platform that enables them to consolidate their systems and reduce the number of separate instances that need to be maintained.

**Additional information about SAFAL ERP can be found at:**

<http://www.sbsmultitech.com/erp.htm>